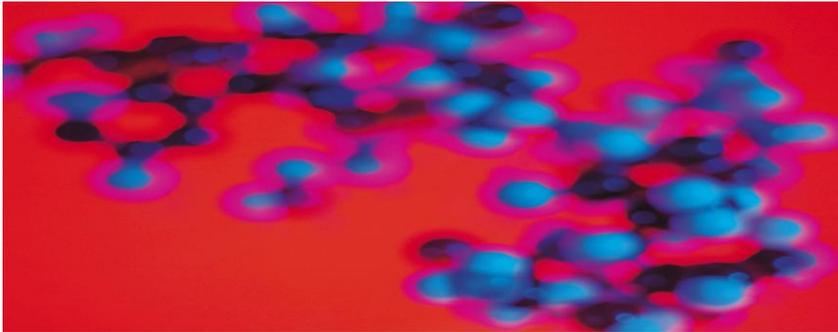


Spain: Opportunities in Biotechnology Sector Biospain 19th- 21st September, Bilbao



The Spanish biotechnology sector is dynamic and a pillar of growth for the Spanish economy; it continues to offer real business opportunities for UK companies.

UK Presence at BIOSPAIN 2012

BIOSPAIN 2012 will be held in its 6th edition in Bilbao (19th-21st September 2012) featuring a trade exhibition, a partnering event, an investment forum, the BIOTEC 2012 scientific congress, top level seminars & conferences and a career fair with a well balanced mixture of local and international private companies, universities, overseas clusters, research institutes and governmental bodies.

The UK is BioSpain 2012's *Guest Country* and UKTI will be working closely with Biopartner UK and the event organisers to offer British companies the ideal environment to develop their business in Spain.

BACKGROUND

The Spanish biotechnology sector is dynamic and offers important growth potential. The sector is regarded as still in its infancy but offers excellent opportunities for British companies both in terms of trade and collaborative development possibilities.

Latest figures show that over 1,000 Spanish companies are involved in the biotechnology sector and employ around 148,000 people with a turnover of around Euro 53 million. 2010 showed a growth of 18%. Nationwide Catalonia, Madrid, Andalusia and the Basque Country are the main regional players and where the opportunities for business are to be found.

For further information, please contact:

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WHO SHOULD ATTEND

Companies who offer services and products to the Biotechnology sector including CROs, diagnostics services, innovative companies involved in drug discovery, pharmaceutical companies interested in identifying possible R&D collaborations venture capital companies etc

Participants will benefit from:

- A reduced entrance fee to the exhibition.
- Special hotel rates.
- Being part of the UK delegation and the use of the UKTI/Biopartner Stand.
- Targeted partnering sessions.
- Introductory Briefing on Biotechnology sector in Spain by the UKTI team in Spain.
- Support from the UKTI and Biopartner teams during the exhibition.
- A visit programme organised by the Basque Bio-cluster.

Further information about Biospain can be found on the following website: www.biospain2012.org

Register for an entry fee discount and optionally the UK delegation at: www.biopartner.co.uk/delegation-biospain.php

More in-depth research on potential agents/distributors/buyers/partners can be researched at an extra cost through the UKTI's Overseas Market Introduction Service (OMIS) to coincide with visiting this trade exhibition.
